

# Frequently Asked Questions



## 1 How do I apply to the incubation programme?

You can respond to the publicised Call for Ideas by either completing the Expression of Interest Form online at <https://forms.gle/gFApugpNT9xVH9WF7> or by collecting and submitting a physical form available from the MUBAS campus in Blantyre.

## 2 I do not have MSCE. Can I still apply?

Yes, you may apply. A JCE is the minimum educational qualification required in order to be eligible to receive incubation support from MUBAS.

## 3 What do you mean by a graduate?

A graduate is anyone who has attained an educational qualification including, and above the level of a JCE in the last five years (since August 2018). This could include a JCE, a MSCE, a course at registered TEVET institution, a diploma from a college etc.

## 4 I am below 18 years old. Can I apply?

No, you cannot apply. All applicants must be between 18-35 years old.

## 5 How do I know if I have been successful?

If the review of your Expression of Interest deems you are eligible for the programme, then you will be invited to complete a full application form. MUBAS will contact you via phone or email to invite you to complete an application form.

## 6 Where will the incubation services be provided?

The incubation services will be received at the MUBAS campus in Blantyre.

## 7 Will my food, accommodation and transport costs be covered by the programme?

Participants in the programme are expected to be able to cover all necessary transportation, food and accommodation costs for the entire duration of the programme.

## 8 What is the level of involvement and engagement expected from the entrepreneur during the programme?

Participants in the programme are expected to be available on a full-time basis. Participants who do not commit to the programme and who miss sessions will not progress to the next phase of support.

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I share the business idea / run the business with another person, can we both participate in the programme?

No, multiple team members cannot participate, only the lead applicant may participate in the programme.

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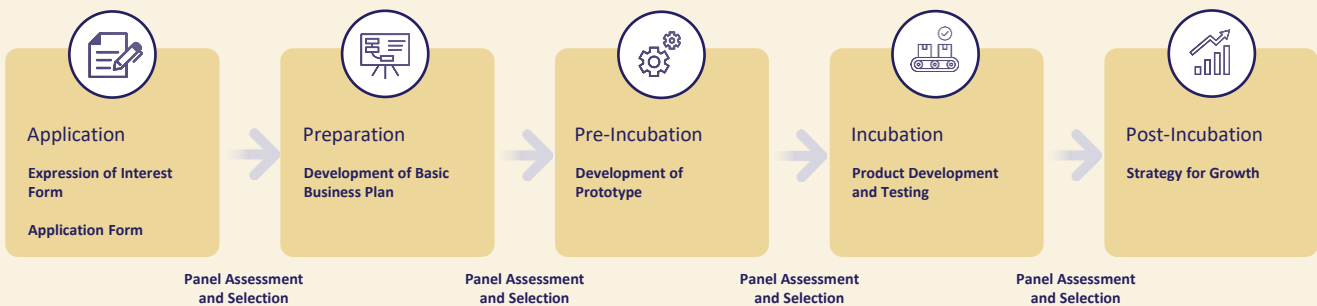
What is the timeline for the incubation programme?

The incubation programme will run for a total of 6-7 months from the Call for Ideas to the final post-incubation stages.

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What support will I receive through the programme?

The programme will provide business incubation support, split into four phases of delivery; preparation, pre-incubation, incubation and post-incubation. A participant in the programme is not guaranteed to move through each of these phases; at the end of each phase, the applicant will be assessed and selected in order to move to the next phase of support. The phases of incubation support and the expectation of achievement by the participant is shown in the diagram below.



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Who will we work with on a day-to-day basis?

The Centre Manager and the Business Development Officer will be the main point of contacts for participants in the programme. You will also work alongside BDS providers and other MUBAS staff members depending on the nature of support required.

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What specific resources and support will the programme offer?

Incubation services will be provided through a set curriculum, for each stage of the programme. The cost of the provision of these services and associated support (such as prototyping materials) will be covered by a grant from Zantchito – Entrepreneurship. The specific items and activities that will be funded by the grant will be determined according to need at the time of signing the MoU support agreement with MUBAS.

Examples of support that can be received through the programme include:

- a range of business development services, for example the preparation of a business plan, a marketing plan, sales strategy etc.
- resources for prototyping and product development
- payment of the incubation service charge to MUBAS.

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Will I get a certificate upon completion of the programme?

No, certificates will not be given at the end of the programme.

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What is Zantchito – Entrepreneurship?

Zantchito - Entrepreneurship is a business incubation programme that assists entrepreneurs in Malawi to establish sustainable enterprises and create formal job opportunities. The programme collaborates with MUBAS to provide incubation support and Business Development Services to graduates and Micro and Small Enterprises (MSEs).

More information on the programme can be found at: [entrepreneurship.zantchitomalawi.org](http://entrepreneurship.zantchitomalawi.org)